



WATERPROOFING • SHEET METAL

SINCE 1982



Commercial



Industrial



Institutional

VALUE | QUALITY | SERVICE | SAFETY



WATERPROOFING · SHEET METAL

**ROOFING:
IT'S OUR
PASSION
LOVE
WORK**



WATERPROOFING · SHEET METAL

OUR VISION & PROMISE





WATERPROOFING · SHEET METAL

THE EMPIRE WAY



RONNIE McGLOTHLIN
PARTNER
ronnie@empireroofing.com



SANDRA McGLOTHLIN
PARTNER
sandra@empireroofing.com



MATT KELLEY
PARTNER
matt@empireroofing.com



JOHN DOLLAR
PARTNER
john@empireroofing.com



STEVE PEARCE
PARTNER
steve@empireroofing.com



BEN KOONCE
PARTNER
ben@empireroofing.com



ELEAZAR LUNA
PARTNER
eleazar@empireroofing.com
Not Pictured



DENISE HAMLIN
PARTNER
denise@empireroofing.com



LINCOLN HILL
PARTNER
lincoln@empireroofing.com



BILLY EVANS
PARTNER
billy@empireroofing.com
Not Pictured



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VALUE

QUALITY

SERVICE

SAFETY

- Recognizing the lowest installed price is not typically the best financial solution. Empire goes beyond client expectations and provides comprehensive life cycle analysis and options driven through a portfolio of services supporting expense and capital budgets, inspection, emergency and permanent repairs, preventative maintenance and roof replacements. **Historically, only 5% of Empire's jobs require a change order.**
- Viewing manufacturer specifications as only the minimum requirements, Empire successfully installs more than 2.5 million square feet annually with under 1/10 of 1% call backs requested.
- Excelling in project management to assure client satisfaction, Empire has achieved 90% loyalty. Specifically, we identify and implement best practices found throughout the US to improve effectiveness and efficiencies including pre-planning, project staging, project management, close out and punch list procedures and long term client satisfaction assurance.
- OSHA minimum requirements are just our starting point. At Empire Roofing, we understand the importance of safety and accountability. This creates a better environment for our employees and our clients. Empire Roofing is ranked in the **top 1%** in the Roofing industry with an Experience Modification Rating (EMR) of **.47**.



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THE EMPIRE DIFFERENCE



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empireroofing.com

#TheEmpireWay

A SOLID FOUNDATION SINCE 1982:



700+
EMPLOYEES



\$120
MILLION SALES

In 1982, Empire Roofing was co-founded by Ronnie and Sandra McGlothlin with an initial team of eight roofing professionals wedged into a small office in their humble home. “We had a passion to set the quality standard by which all other roofing companies are measured. We embraced customer-focused principals of companies including Maytag and UPS who were also dissatisfied with the status quo. We committed to guarantee clients more than they expect and always receive what they paid for.”

Beginning with a few commercial and industrial projects, the “Empire Way” became recognizable through the immaculate condition of their equipment, their clean and organized worksites, and the visible pride in their roofing installations. The Empire Way directly contributed to exceptional client and employee loyalty. Empire added locations based on client requests; seven of the initial eight employees still serve clients everyday! Empire Roofing has flourished with revenues exceeding \$120 million driven by an exceptional team of over 700 employees.

Family values remain core to the Empire Way which believes “Industry standards are just our starting point.” On any given day, you will typically find Ronnie McGlothlin on a roof mentoring crews and sharing his uncompromising demand for excellence; you’ll find Sandra McGlothlin ensuring comprehensive administration, enabling the growing and complex requirements of doing business; you’ll find Matt Kelley visiting with clients to understand their needs; you’ll find a local Empire Partner who shares the same values and passion for excellence that began as a vision some 30 years ago. “We appreciate and reward employees for their exceptional services and we are grateful to our clients who essentially write our paychecks each week.”

SIX-STEP SERVICE

AN ASSURANCE PROCESS YOU CAN TRUST



1. Establish Trust
2. Evaluate Facility(s)
3. Recommendation
4. Project Plan
5. Deliver Service
6. Ongoing Review



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ESTABLISH TRUST

EVALUATE FACILITY(S)

RECOMMENDATION

PROJECT PLAN

DELIVER SERVICE

ONGOING REVIEW

- Review your specific needs, expectations, concerns and requirements
- Asset assessments, life cycle planning, and budgeting
- Problem prevention, maintenance, and replacement recommendations
- Work with you, your specifiers and chosen manufacturer to assure best service and value on every project.
- Assuring safety, quality and value beyond expectations
- Customize processes and procedures for servicing even the most demanding client needs.



WATERPROOFING · SHEET METAL

SPECIAL SERVICES

With over 37 years of experience, Empire Roofing is a full-service company specializing in roof replacement, repair, and maintenance along with a full building envelope solution for commercial, industrial and institutional properties. Our expertise includes built-up roofing, modified bitumen, single ply systems, as well as architectural metal roofing.

We also offer comprehensive preventative maintenance plans to extend the life of your existing roof. All of Empire Roofing's services are designed to assist building manager's forecasts for roof replacement and extend the life of operational roof systems.

RELATIONSHIPS AND CERTIFICATIONS

Warranty Authorization - Effective processes and procedures with all major product manufacturers. - Full system guarantees.

BONDING CAPABILITY

Financially Strong - Feel secure...capable of \$10,000,000 aggregate per project - and even more if required. Longtime outstanding surety relationship Bonding limits available upon request.

TOTAL ENVELOPE SOLUTION WATERPROOFING

Below and above grade waterproofing... keeping you dry from the ground up.

MOBILIZATION OF CREWS AND EQUIPMENT

Capable of mobilizing 500 roof professionals for response after a significant weather event.

METAL SHOP

Eliminates problems and improves value...customized to lengths and perfect fit.



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MAINTENANCE AND OTHER SERVICES

Roof Replacement
Leak and Roof Repair
Preventative Maintenance Program

Roof Coating
Waterproofing / (Full Building Envelope)
Budgeting Services

Lifecycle Analysis
Due Diligence
Infrared Scans

Installation of Roof Accessories
24/7 Emergency Repair
Roof Cleaning

BUILT UP / ASPHALT & GRAVEL



MODIFIED BITUMEN



METAL / STANDING SEAM



TPO



EPDM



PVC



ROOF COATINGS



WATERPROOFING



SAFEPRO / SAFETY HATCH





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WHO WE DO IT FOR:



TrammellCrowCompany



OMNI HOTELS & RESORTS



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WATERPROOFING • SHEET METAL

THE MOST RELIABLE SERVICE IN THE SOUTH



Over 500 Roofing Professionals Mobilized To Serve You



Mobilization capabilities when and where you need us!



The right equipment to meet your needs.



200+ Trucks
Out of the showroom condition ensures dependability.



State of the art technology to get the job done fast and efficiently.



Peace Of Mind With The Highest Manufacturer Certifications



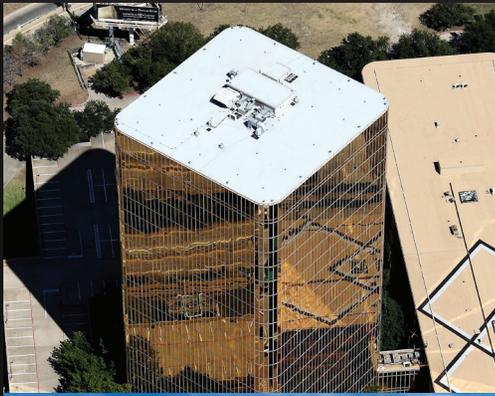


WATERPROOFING • SHEET METAL

THE RIGHT TEAM

Committed to
safety, service,
quality and
value.

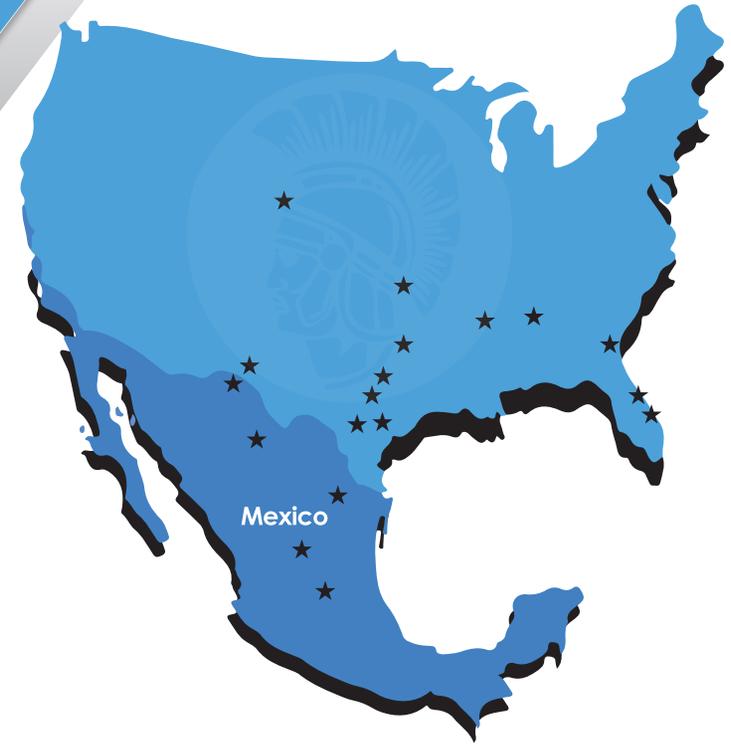
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INDUSTRY STANDARDS ARE JUST OUR STARTING POINT:



Each employee carries Worker's Compensation and undergoes extensive, recurrent safety training. Empire holds the highest levels of certifications with all the major roofing and waterproofing manufacturers.



“PERFECTION IS OUR TOP PRIORITY”



“Empire Roofing’s integrity is one that all businesses today should be measured by. They went above and beyond to take care of my roofing issues. Thank you Empire Roofing!”

- Estella Pfender Lyon



“Empire Roofing did a great job in repairing our Church’s roof leaks. The team that came to do the job were very kind and professional, it was a very hot day but they had no complaints. I have no words to thank you for your most generous support for our parish. I offer my heartfelt thanks to you and all the wonderful people working for Empire Roofing”.

- All Saints Catholic Church



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COMMITTED TO INDUSTRY IMPROVEMENT

empireroofing.com
#TheEmpireWay



Empire endeavors to use quality products and workmanship, provide timely service, utilize high safety standards and competitive pricing. We also strive to present a professional appearance to achieve "Total Customer Satisfaction."

“THE ROOFING COMPANY BY WHICH ALL OTHER ARE MEASURED.”



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LOCATIONS



At Empire Roofing, we know that companies don't succeed, people do!



Dallas | Fort Worth
T: 817-572-2250



Austin
T: 512-989-7663



Memphis
T: 901-346-4384



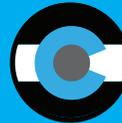
West Palm Beach
T: 561-684-8764



El Paso
T: 915-351-3550



Nashville
T: 615-876-8102



Colorado
T: 303-993-0162



San Antonio
T: 210-692-7700



Atlanta
T: 770-948-7663



Sunrise
T: 954-972-7338



Mexico
T: 01152-656-679-1679



Oklahoma City
T: 405-653-9100



Tulsa
T: 918-585-5511



Houston
T: 713-255-0005

EMPIREROOFING.COM

info@empireroofing.com



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