



COMPANY OVERVIEW

TECTA AMERICA SOUTHEAST, LLC
5085 SHILOH ROAD
CUMMING, GA 30040
(770) 740-0018

JUNE 2024



June 19, 2024

Attn:

To Whom It May Concern:

Tecta America Southeast, LLC is a roofing contractor specializing in the commercial and industrial markets. The majority of our work is centered around reroofing and we have a separate division that focuses on roof maintenance and repair.

We have been in the roofing industry for eighty (81) years...since 1943. The past 24 years have been under the Tecta America umbrella, and we are one of the original ten founders. Tecta America currently has over ninety operating units throughout the U.S.

Tecta America prioritizes the safety of our employees, our clients, and all who may be impacted by our work. We have one of the best safety records in the industry, which is reflected in our EMR (Experience Modifier) of .51. Each of our projects receive safety audits performed by a third-party safety professional in addition to our own internal safety audits. We provide in-house safety training for all employees and most are OSHA 10 or OSHA 30 certified.

We perform our roofing and sheetmetal work with our own in-house employees...We do not subcontract this work. Our foremen have an average tenure of twenty plus years with the company. Our Journeyman have an average tenure of twelve plus years. They are excellent craftsmen trained in all types of roofing applications. We have a total of approximately seventy (70) field employees supporting our Atlanta office.

Our Atlanta management team also has a lengthy tenure and extensive experience. Our president has been with the company for 46 years, Vice President of Operations for 41 years and Vice President of Service for 16 years. Our project management team is well versed in managing projects ranging from \$200 K to \$20 Million.

Tecta America Southeast has performed school roofing and reroofing in the Atlanta Metro Area for thirty-five years. This includes work in DeKalb, Cherokee, Cobb, Fulton, Forsyth, and Gwinnett counties. We have also performed work on many of Georgia's colleges and universities.

In addition to our school work, our clients include Lockheed Martin, General Motors, Marine Logistics Base, Facebook, and many others. Most of our clients are repeat customers, which we attribute to completing projects in a safe manner, with attention to quality installation, being on schedule, and meeting/exceeding the client's expectations.



Tecta America approaches each project with the goal of gaining another repeat customer or keeping existing customers coming back. This can only be accomplished if our entire team is focused on meeting and exceeding your expectations. We will strive to do just that!

We appreciate the opportunity to provide a proposal on this bid package.

If you have any questions or need additional information, please contact me at your convenience.

Sincerely,
Tecta America Southeast, LLC

A handwritten signature in blue ink, appearing to read "Chris P. Pinkston".

Chris Pinkston
President
cpinkston@tectaamerica.com

Tecta America Southeast, LLC
5085 Shiloh Road
Cumming, GA 30040
(770) 740-0018 Office
(770) 740-0020 Fax

01 COMPANY OVERVIEW

Company Information:

Tecta America Southeast, LLC
5085 Shiloh Road
Cumming, GA 30040

Chris Pinkston, Vice President
(770) 740-0018
(770) 740-0020 Fax



cpinkston@tectaamerica.com
www.tectaamerica.com

Tecta America Southeast, LLC is a contracting firm specializing in various types of Roofing, Sheet Metal, Waterproofing and Roof-Related specialties. As a service to architects, building owners, and facility managers, we also provide assistance in preparation of specifications, drawings, schedules, and budgets.

The size of our work force varies from 200 to 350 persons. Our management team and key employees remain stable. These key people consist of the chairman, president, general managers, production managers, estimators, contract administrators, office managers, payroll clerks, superintendents, foremen & roof applicators. Most management people are of long tenure – 7 to 40 years. The superintendents and foremen have been employed from 3 to 35 years.

Staffing Offices:



Atlanta Office
5085 Shiloh Road
Cumming, GA 30040
(770) 740-0018
Fax (770) 740-0018



Central FL Office
588 Monroe Road
Sanford, FL 32771
(407) 330-9303
Fax (407) 330-5909



Birmingham Office
952 Alton Parkway
Birmingham, AL
35210
(205) 836-2102
Fax (205) 836-2150

01 COMPANY OVERVIEW

Company Staff:

	Office	Field
Atlanta Office	13	88
Birmingham Office	10	40
Central FL. Office	27	60
Regional Office	10	



Regional Office
588 Monroe Road
Sanford, FL 32771
(321) 275-0919

Licenses:

The following licenses have been attached to this section:

- Georgia – Voluntary Roofing License **C89024** Low Slope
- Forsyth County Business License **L201200040**
- South Carolina - TBA

02 KEY PERSONNEL & RESUMES

OPERATING UNIT PRESIDENT

Chris Pinkston

VP OPERATIONS

Wade Lancaster

VP SERVICE

Jim Burton

SENIOR ESTIMATOR

Chad Oliver

SENIOR PROJECT MANAGER

Greg Thorpe

PRODUCTION MANAGER

Mike Little

PRODUCTION COORDINATOR

Rebecca Lopez

02 KEY PERSONNEL & RESUMES

CHRIS PINKSTON:

Chris is President and General Manager of Tecta America Southeast, Atlanta office. He has been with the company since 1978. He graduated from Texas A&M University with a Bachelor of Science degree in Engineering Technology. He has served as President of the Roofing and Sheet Metal Contractors Association and Master Roofing Contractors Association of Atlanta.

GREG THORPE:

Greg is a Project Manager with Tecta America Southeast, Atlanta Office. He has been with the company since 1983. He has extensive experience on large fast-track projects including BMW, Lockheed, Boeing, Milliken, Georgia World Congress Center and Facebook. Greg served in the U.S. Navy prior to joining Tecta America Southeast. (1978 – 1980)

WADE LANCASTER:

Wade is a Vice President of Operations for Tecta America Southeast. He has been in our Atlanta office since 2015 and with the company since 2001. Wade has experience managing and estimating all types of small and large low slope and steep slope roofing projects. He has managed new construction or reroofing projects at locations such as Lockheed Martin, Auburn University, Gulfstream Aerospace, and CNN Center.

CHAD OLIVER:

Chad is the Senior Estimator and Project Manager with Tecta America Southeast, Atlanta Office. Chad attended Gwinnett Tech –Construction Management Program from 1997-99. With 18 years estimating experience, Chad joined the Tecta Team in January, 2013. His experience includes several educational and million dollar plus projects as estimator and project manager.

PAUL HUNTER:

Paul is an Estimator and Project Manager for Tecta America Southeast, LLC. Paul attended Louisiana State University. He graduated with a Bachelor in General Studies in May of 1990. Paul has been in the roofing industry for over 22 years. He has been a member of the National Roofing Contractors Association and Roofing Consultants Institute. He is a past Vice President and past Secretary/Treasurer for the Roofing & Sheet Metal Contractors Association of Georgia. Paul has managed projects such as the GA World Congress Center, Roswell ES, Holsenbeck ES and Mountain Park ES.

02 KEY PERSONNEL & RESUMES

MIKE LITTLE:

Mike is a Production Manager for Tecta America Southeast. He has been in the roofing industry for 29 years. He specializes in sheet metal fabrication.

REBECCA LOPEZ:

Rebecca is a project coordinator with Tecta America Southeast, Atlanta office. Rebecca received her Associates Degree in Business Administration from Gainesville State College & University. She joined the Tecta team in 2011. Rebecca provides diligent support and carries out the plans of our Operations team. She effectively facilitates the flow and control of all project documents, information and materials/equipment required for each project. Rebecca maintains strong working relationships with our customers, and assists with the close out process for successful project completion.

JIM BURTON:

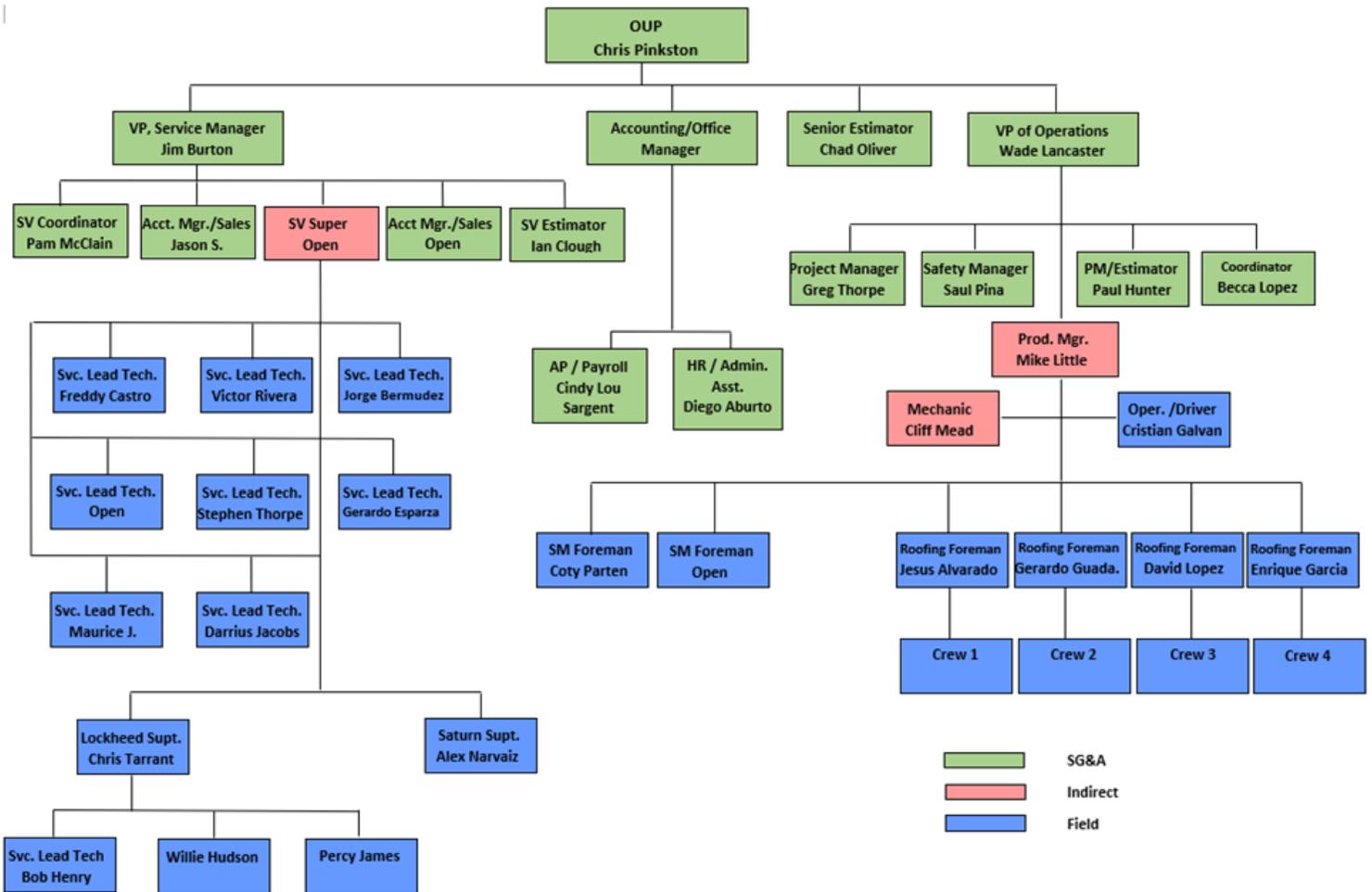
Jim is the Vice President of Service Department for Tecta America Southeast. He has been with the company since 2007. Jim graduated with a Bachelor of Science degree in Marketing from North Greenville University. He has experience with project management and estimating but, his focus is on working with our customers to maintain and maximize their roofing assets. Jim has overseen maintenance projects ranging from minor leak repair to multi-year contracts with large customers both public and private. In 2012, Jim earned an RRO (Registered Roof Observer) certification from RCI, Inc. (Roofing Consultants Institute)

Office Performing Work:

Tecta America Southeast, LLC

5085 Shiloh Road,
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(770) 740-0018
Fax (770) 740-0020

02 ORGANIZATIONAL CHART



03 PROJECT EXPERIENCE

Past Project Experience:

	1	2	3	4
PROJECT NAME	Newnan Distribution Center	Facebook Building Five	Lockheed Martin Aeronautic B-1 Building, Phase 5	Lockheed Martin Aeronautic B-1 Building, Phase 4
PROJECT LOCATION	60 Herring Rd. Newnan, GA 30265	5400 Prosperity Drive NW Huntsville, AL 35810	86 S. Cobb Drive Marietta, GA 30060	86 S. Cobb Drive Marietta, GA 30060
PROJECT TYPE	Roof Recover Single Ply TPO- MA Carlisle	New Construction	Roof Replacement Single Ply TPO Carlisle	Roof Replacement Single Ply TPO - MA Carlisle
OWNER	PCI Group (Contractor)	Holder Construction Co. (Contractor)	Lockheed Martin	Lockheed Martin
ARCHITECT	N/A	N/A	N/A	Raymond Engineering
CONTRACTOR'S PROJECT EXECUTIVE	PCI Group Patty Hall (404) 683-6438	Holder Construction Co. Michael Sparks (330) 221-4492	Tuggle Construction Joe Tuggle (404) 201-5102	Raymond Engineering Ray Ramos (678) 438-5506
KEY PERSONNEL (include titles)	Chris Pinkston – Vice President Chad Oliver – Estimator Wade Lancaster – Project Manager Jesus Alvarado - Forman	Chris Pinkston – Vice President Chad Oliver – Estimator Greg Thorpe – Project Manager Sean McGeown – Supervisor Efrain Nieto - Forman	Chris Pinkston - Vice President Chad Oliver - Estimator Wade Lancaster - Project Manager David Lopez - Forman	Chris Pinkston - Vice President Chad Oliver - Estimator Wade Lancaster - Project Manager David Lopez - Forman
PROJECT DETAILS	Contract Amount \$1,654,629 Completion Date June 2019 % Self-Performed Work 100	Contract Amount \$9,592,802 Completion Date November 2022 % Self-Performed Work 100	Contract Amount \$6,858,555 Completion Date June 2022 % Self-Performed Work 100	Contract Amount \$8,384,457 Completion Date July 2021 % Self-Performed Work 100
PROJECT SIZE	1,053,100 SF	298,500 SF	292,500 SF	727,500 SF

03 PROJECT EXPERIENCE

Past Project Experience:

	5	6	7	8
PROJECT NAME	Facebook Data Center & Admin Bldg.	Marine Corp Logistics Base Hurricane Recovery	Marine Corp Logistic Base Albany - Tornado Recovery	International Paper - Paper Machine & Shipping
PROJECT LOCATION	5400 Prosperity Dr. NW Huntsville, AL 35810	2917 Fleming Road Albany, GA 31705	2917 Flemming Road Albany, GA 31705	238 Mays Bridge Road Rome, GA 30165
PROJECT TYPE	New Construction MOD - SBS Soprema	Roof Replacement Single Ply PVC Carlisle	Roof Replacement Single Ply TPO Carlisle	Roof Replacement MOD - SBS Soprema
OWNER	Holder Construction Co. (Contractor)	CH2M (Contractor)	CH2M (Contractor)	International Paper
ARCHITECT	N/A	N/A	N/A	N/A
CONTRACTOR'S PROJECT EXECUTIVE	Holder Construction Co. Michael Sparks (330) 221-4492	CH2M Greg Ohrn (928) 607-3916	CH2M Cindy Miller (770) 314-2205	International Paper Tedd Stott (706) 236-5455
KEY PERSONNEL (include titles)	Chris Pinkston - Vice President Chad Oliver - Estimator Greg Thorpe - Project Manager Sean McGeown - Supervisor Efrain Nieto - Forman	Chris Pinkston - Vice President Paul Hunter - Estimator Greg Thorpe - Project Manager Enrique Nunez - Forman	Chris Pinkston - Vice President Greg Thorpe - Project Manager Enrique Nunez - Forman	Chris Pinkston - Vice President Chad Oliver - Estimator Wade Lancaster - Project Manager Gerardo Guadarama-Forman
PROJECT DETAILS	Contract Amount \$10,242,150 Completion Date December 2021 % Self-Performed Work 100	Contract Amount \$14,847,430 Completion Date July 2021 % Self-Performed Work 100	Contract Amount \$18,318,739 Completion Date September 2019 % Self-Performed Work 100	Contract Amount \$2,624,836 Completion Date December 2020 % Self-Performed Work 100
PROJECT SIZE	67,500 SF	220,000 SF	1,034,000 SF	106,700 SF