



NATIONS ROOF NATIONAL COVERAGE WITH LOCAL SERVICE

CORE VALUES

Do the Right Thing
Honest & Ethical
Accountable
Humbly Confident
Team Player

MANAGEMENT TEAM

Chief Executive Officer
Jake Hyatt

Chief Operating Officer
Ryan Rebstock

Chief Financial Officer
Troy Bryce

Chief Risk Officer
Neff Ortiz

Chief Marketing Officer
John Geary

President - NRSM
Doug Ingle

Corporate Counsel
David Gersh

Nations Roof was founded by Rich Nugent, Jim Nugent, and Ron Werowski in 2004 to meet the ever-changing needs of today's business environment. We are committed to serve national and local customers at a level of service never experienced in the roofing industry. We believe our business is in finding solutions to our customer's challenges. Whether we are troubleshooting a stubborn leak, managing a complex fast track roof replacement project or assisting customers with proactive life cycle service initiatives, Nations Roof delivers solutions.

When you choose Nations Roof, you are choosing direct employees, dedicated to serving our customer's contracting and service needs, both locally and nationally.

Nations Roof has earned a solid reputation for consistently delivering good value, high quality workmanship, supported by exceptional customer service and award-winning safety standards. Through our national partnerships with leading manufacturers, we can offer choices and solutions, rather than asking the customer to select from a predefined list.

Nations Roof is a licensed installer and can perform warranty services and emergency response for all Tier One roofing manufacturers in all states. This means that with a single call, Nations Roof can respond to any request for service to a single building or as many facilities as you need anywhere across the country. We can take care of your roof downtown or your most remote location.

NATIONAL ACCOUNT TEAM

Our National Account team is focused on developing partnered relationships with companies whose facilities are multi-site or multi-state and decision making is handled at the corporate level for capital projects. Being your resource for all things related to roofing, including materials, manufacturers, FM and building codes for our customers is another strength of our team.

NATIONAL SERVICE CENTER

No project is too big, and no detail is too small for our National Service Center team, which is available 24/7/365 to care for our customers' needs. Utilizing our single point of contact, Nations Roof's Internal Account Managers deliver the industry's highest value customer service.

Our National Service Center, located in Mobile, AL, offers a centralized customer service hub for customers with multiple facilities. Additionally, Nations Roof offers an online customer portal that provides customers with project data in real-time and from any device – service records, photos, proposals, reports and much more.

The Roofing Solutions Company

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Nations Roof
851 E I-65 Service Road South
Suite 300
Mobile, AL 36606
800-444-ROOF (7663)
ServiceCenter@nationsroof.com



WHY CHOOSE NATIONS ROOF

INDUSTRIAL & MANUFACTURING



Our ability to adapt to the many challenges our customers face in today's marketplace is why customers choose Nations Roof. By creating a culture of safety, accountability and a commitment to quality, Nations Roof has become the national and local roofing contractor customers prefer on their buildings. Our commitment to self-perform both contracting and service work guarantees to our customers that we can deliver on our promises. Nations Roof's commitment to promoting personal and professional growth for our employees has made Nations Roof the "destination company" for the top talent in the industry.

HOSPITALITY



We have experience with all types of commercial roofing systems across all building types, covering a wide range of sizes and in all climates. There is simply nothing that our collective expertise hasn't faced or that is outside the expertise of our Nations Roof team. We handle commercial, industrial, offices, hospitality, distribution centers, retail centers, educational, and more.

HEALTH CARE



PEOPLE

People are our greatest asset. They are the reason why Nations Roof continues to grow organically by double digits each year. Our company's commitment to delivering on our core values, internally and externally, ensures that everyone is held to the same standard, regardless of title or position.

REAL ESTATE



PROCESS

Nations Roof has a team of committed Customer Service Representatives and Internal Account Managers who focus on each customer's unique processes and individual needs. This avoids duplication of effort, saving our customers money. It starts with the request for service, dispatching service technicians, invoicing and ensuring all the correct customer data is included to finalize payment for the services provided.

TECHNOLOGY



TECHNOLOGY

Never have customers had so much immediate access to their roof asset data. Nations Roof prides itself on creating a level of transparency with our customers so you can see the rooftop data we collect on your buildings. This allows our customers to proactively manage their assets, develop budgets and plan capital and maintenance expenditures for their facilities.

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SAFETY

EMR: 0.53

TRIR: 1.2

SAFETY EDUCATION

8 Hour Fall Protection

Semi-Annual Safety Day

Annual Safety Seminar at Georgia Tech for Safety Directors

OSHA 10 - All Field Employees

OSHA 30 - Superintendents and Foreman

OSHA 500 Certified



SAFETY COMMITMENT

A proactive approach to making sure all Nations Roof team members are continuously trained and provided every necessary safety tool to keep our employees and our customers safe. Nations Roof is a SAFETY-focused organization. Our investment in employees' education and safety equipment underscores our commitment to safety and reinforces our belief that our employees, and their families, are entitled to a work environment in which we identify and minimize hazards.

SAFETY FOCUS

We focus on safety training, injury prevention, continuing education, and accountability. Our goal is to heighten safety awareness and implement best practices on the roof, ladder, ground and road.

Job sites are regularly inspected and audited by internal and third-party inspectors to reduce risk, identify potential hazards and ensure compliance with safety measures.

We maintain safety awareness and accident prevention through daily, weekly, monthly, and semi-annual training.

SAFETY INVESTMENT

Nations Roof has invested over 2 million dollars in safety rails and personal protective equipment (PPE) for all workers.

The 100% retractable lifelines and temporary guardrails protect employees from falls. We can boast over 13 miles of safety guardrails!

The increased budget for fall-protection equipment has helped reduce injuries and claims resulting from injuries to one of the lowest in the industry, reflected in our 0.53 EMR rating.



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QUALIFICATIONS

- Top 100 Roofing Contractors
- Excellence in Design Award - Overall Winner
- NRCA Gold Circle Winner
- Nationwide Foam Recycling Award
- American Hydrotech - Certified Garden Roof Applicator
- Carlisle Syntec ESP Award
- Firestone Master Contractor
- GAF Master Select Contractor
- GAF Master Elite Contractor
- Johns Manville Pinnacle Council Award
- Seaman Fibertite Gold Level Contractor
- Sika Sarnafil Elite Contractor
- National Roofing Contractors Association Member
- RCI Member
- Green Roofs for Healthy Cities Member
- IRMI Horizon Safety Award Finalist
- NU Excellence in Risk Management Award

LOCATIONS

- Mobile, Alabama: 251-661-1971
- Gilbert, Arizona: 480-207-4446
- Fresno, California: 559-252-1255
- San Diego, California: 858-740-0975
- Denver, Colorado: 720-666-1804
- West Haven, Connecticut: 203-335-8949
- Coral Springs, Florida: 754-529-8905
- Orlando, Florida: 407-649-1333
- Palm Beach Gardens, Florida: 561-485-0481
- Kennesaw, Georgia: 678-567-1533
- Boise, Idaho: 208-322-2474
- Chicago, Illinois: 630-607-6900
- Indianapolis, Indiana: 317-991-5527
- Baltimore, Maryland: 410-766-1450
- Boston, Massachusetts: 978-799-0880
- Grand Rapids, Michigan: 616-490-3183
- Minneapolis, Minnesota: 612-394-4445
- Kansas City, Missouri: 816-596-5010
- Las Vegas, Nevada: 725-285-0009
- Yonkers, New York: 914-423-6171
- Charlotte, North Carolina: 704-398-2662
- Springboro, Ohio: 937-439-4160
- Tualatin, Oregon: 503-885-8080
- Pittsburgh, Pennsylvania: 412-312-8168
- Quakertown, Pennsylvania: 215-558-5487
- Austin, Texas: 512-627-1533
- Houston, Texas: 281-645-4039
- Rowlett, Texas: 972-278-9200
- Nashville, Tennessee: 615-772-3642
- Charleston, West Virginia: 304-964-0225
- Milwaukee, Wisconsin: 262-542-0002

NATIONAL SERVICE CENTER

Mobile, AL
 800-444-ROOF (7663)
www.NationsRoof.com
 Email: ServiceCenter@NationsRoof.com

June 12, 2024

Mr. Jake Hyatt, CEO
Nations Roof, LLC
851 E I-65 Service Road South
Mobile, AL 36606

**Nations Roof, LLC
Experience Modification 3-Year Rating
(NCCI)**

Dear Mr. Hyatt:

Nations Roof continues to demonstrate an exceptional safety culture and comprehensive Risk Management Program throughout the organization. Nations Roof's robust Safety Program consistently achieves outstanding results on their corporate safety ratings. We congratulate you, the Nations Roof Leadership and Employees for excellent safety and risk control awareness and responsiveness.

Acrisure is the Insurance and Risk Advisor for Nations Roof. We are pleased to illustrate below Nations Roof's 3-Year NCCI Modification Rating:

POLICY TERM	NCCI RATING
07/01/24 – 07/01/25	.53
07/01/23 – 07/01/24	.67
07/01/22 – 07/01/23	.72

If there are any questions or additional information required, please email Sara Pritchard, Account Executive, Sapritchard@acrisure.com or 954-861-3460, Ext. 1460.

Sincerely,



Rob P. Foote, CPCU, ARM, AIM, CRIS, AFSB
Partner/Risk Advisor